

C/M/S/ Cameron McKenna

C/M/S/ Cameron McKenna

Law-Now™

CMS Cameron McKenna's free on-line information service

Receive expert commentary and analysis on key legal issues affecting your business. Register for free email alerts and access the full Law-Now archive at www.law-now.com

CMS Cameron McKenna LLP
Mitre House
160 Aldersgate Street
London EC1A 4DD

T +44 (0)20 7367 3000
F +44 (0)20 7367 2000

CMS Cameron McKenna LLP is a limited liability partnership registered in England and Wales. It is able to provide international legal services to clients utilising, where appropriate, the services of its associated international offices and/or member firms of the CMS alliance.

The associated international offices of CMS Cameron McKenna LLP are separate and distinct from it.

CMS Cameron McKenna LLP and its associated offices are members of CMS, the alliance of independent European law firms. Alliance firms are legal entities which are separate and distinct from CMS Cameron McKenna LLP and its associated international offices.

CMS offices and associated offices worldwide: Berlin, Brussels, London, Madrid, Paris, Rome, Utrecht, Vienna, Zürich, Aberdeen, Amsterdam, Antwerp, Arnhem, Beijing, Belgrade, Bratislava, Bristol, Bucharest, Budapest, Buenos Aires, Casablanca, Chemnitz, Cologne, Dresden, Düsseldorf, Edinburgh, Frankfurt, Hamburg, Hilversum, Kyiv, Leipzig, Lyon, Marbella, Milan, Montevideo, Moscow, Munich, New York, Prague, Sao Paulo, Seville, Shanghai, Sofia, Strasbourg, Stuttgart, Ukraine, Warsaw and Zagreb.

© CMS Cameron McKenna LLP 2007

CEE Insurance services

Supporting your business in
Central and Eastern Europe

2007

Focus on the Insurance sector

The insurance market across CEE is ever evolving, which means there continues to be new opportunities for both local and London market companies who are looking to expand their operations. We have gained solid industry know-how working in the insurance and reinsurance market for over half a century now and our long-term involvement in providing insurance expertise across CEE means that we can support you in making the most of new opportunities. As we've made it our business to know the insurance and reinsurance market inside out, our clients tell us that we have the in-depth knowledge they need to support their businesses across the region. We speak the industry's language and our cross-regional insurance practice comprises 120+ lawyers advising some of the sector's major players and representatives.

What makes us different?

- **A coordinated approach** - we run our business on a regional basis and can provide one regional point of contact for each practice area and industry group.
- **We understand the sector** - our firm employs 120 insurance lawyers and our dedicated CEE Insurance Group has provided advice in the CEE insurance sector for over 15 years. We are one of very few law firms to have a dedicated insurance practices in so many countries across the region.
- **Communicating in English, and other languages** - all our lawyers are fluent in English and, in most cases, their native CEE language. Some speak other European languages, such as French and German, and we also have lawyers who speak Japanese. A lawyer speaking your language can handle each transaction or matter.
- **Critical mass to support you** - we have over 300 lawyers in our offices in CEE, and this makes us one of the largest law firms in the region.
 - Warsaw - 93
 - Prague - 30
 - Budapest - 47
 - Bucharest - 37
 - Bratislava - 20
 - Sofia - 19
 - Moscow - 47
 - Ukraine - 25

We provide specialist advice on:

- Entry strategies and new insurance products launch
- Regulatory issues
- Reinsurance arrangements
- Insolvency and exit solutions
- Outsourcing/IP/IT
- Data protection issues
- M&A
- Competition
- Product liability matters
- General commercial matters
- Claims handling & insurance litigation
- Distribution arrangements
- Underwriting support

"...insurance...the star practice area,... and ... across the whole firm, its structure reveals a genuine CEE strategy".

Chambers Global, 2006

"Central and Eastern European law firm of the Year."

PLC Which Lawyer, 2007

Our experience

Experience in CEE includes advising

A Central European insurance group

- on various issues in Russia and Slovakia

Japanese insurers

- on disputes over compensation for damage caused by an alleged design defect of a product sold in Russia, Belorussia and Ukraine

A global financial security company

- on bank assurance and reinsurance agreements, and on establishing insurance operations in Poland, Hungary and the Czech Republic

A pan-European insurance company

- on the proposed acquisition of an insurance company in Slovakia, including extensive due diligence and providing advice on the suitability and enforceability of insurance products as well as advising on likely future changes to Slovak insurance law

A world leading insurance group

- on insurance products in Slovakia; on the introduction of a new bankassurance product in Hungary; on bankassurance agreements, drafting new insurance products, and litigation in Poland

Baltic and Nordic financial services group

- on the acquisition of a pension fund and life Insurance companies in Poland

A major European life insurer

- on reviewing its compliance with insurance regulation in a number of CEE jurisdictions

A major regional insurance company

- on an extensive legal due diligence review of a Bulgarian financial and insurance services group, in the context of a proposed acquisition of that group

A major international insurance company

- on establishment of insurance business in the Czech Republic, connected advice on insurance and social security (pension, sickness, unemployment insurance and benefits) regulation

A number of international financial groups

- on the strategy for entry into the Russian insurance market including carrying a due diligence exercise, researching a potential partner and structuring the acquisition

Your key contacts in CEE

CEE

Iain Batty

Partner

T +48 22 520 5555

E iain.batty@cms-cmck.com

Leonid Zubarev

Partner

T +7 495 258 50 00

E leonid.zubarev@cms-cmck.com