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Law . Tax

International Private Equity

CMS Cameron McKenna

2010



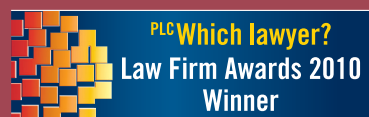
One of the most favoured practices for regional and global private equity clients, this group's seven CEE offices enjoy a 'richly deserved outstanding reputation'.

Chambers Europe

Award winning private equity practice:



CEE Law Firm of the Year Winner:
CMS Cameron McKenna



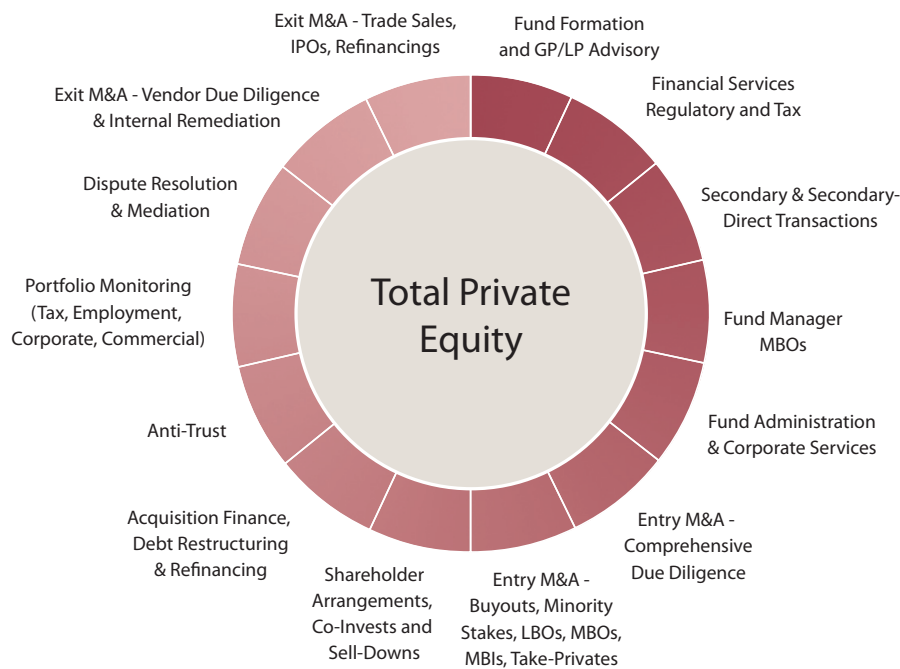
Law Firm of the Year:
Central and Eastern Europe



Private Equity Sector Group

CMS Cameron McKenna has a long-standing and close relationship with the private equity industry across the globe. Our specialists have built a strong reputation in advising private equity funds and management teams on various types of deals in the recent years.

We deliver a total private equity package, assisting our clients through all stages of a fund's life, from upstream fund formation and administration to the actual making of investments, portfolio monitoring and investment exiting. It's a one stop service that can provide:





Our team



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The CMS network is definitely something that is a feather in the cap and makes for a more seamless service

International Management Consultancy



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What our clients value

- Intense client focus with unique industry perspective
- Full private equity service offering
- Efficient and coordinated project execution
- Flexible and innovative billing



The team establishes good relationships with clients and pulls out all the stops to get the job done

Chambers & Partners

Our experience

Relevant experience includes advising:

3i Group plc

- on the sale of the majority shareholding in Centrul Medical Unirea, a leading Romanian medical services provider, to Advent International. This deal was reported to be one of the largest M&A transactions of the year to date in Romania
- 3i Group through its 3TS Central European Fund II on its investment into Internet Mall, the biggest Czech e-tailer group

3TS Capital Partners

- on the acquisition of ClickAd, a leading online advertising company in Poland

Abris Capital

- on the acquisition of a supermarket chain in western Ukraine, which comprises 25 supermarkets

Advent International

- on the acquisition of a majority stake of the shares of Devin AD, Bulgaria's leading mineral water bottler and distributor of soft drinks
- on the largest transaction on the Romanian pharmaceutical market in 2006 - the \$324 million sale of Terapia to Ranbaxy
- a consortium of private equity funds led by Advent International on the €730 million privatisation of Bulgarian Telecommunications Company, including €220 million syndicated financing and €40 million mezzanine financing
- on the €123 million acquisition and leverage and mezzanine financing of LaborMed Pharma group, one of the largest Romanian generic pharmaceuticals producers and distributors in connection with the acquisition of a majority stake in Ceramica Iasi, a company specializing in manufacturing masonry products in Romania
- on the acquisition of Kamax and Keystone Bahntechnik (now Axtone), Poland's and Germany's leading manufacturers of components and equipment for the rail industry

A consortium of Advent International, IFC, FMO, DEG and Turkven PE

- on their exit from one of the major independent car rental companies in Turkey with the ultimate buyer being Mitsubishi Corporation entities

A consortium of seven leading private equity funds

- on the leveraged €1.2 billion acquisition of Bulgaria's mobile telecom operator, MobilTel AD; this transaction was the largest leveraged acquisition in Eastern Europe, the largest ever Bulgarian bank market financing and the largest private equity backed M&A transaction in South-East Europe as of July 2004
- on the €1.6 billion disposal (exit) of MobilTel A.D. to Telekom Austria

A consortium of two private equity sponsors, Partners in Life Sciences and Citigroup Venture Capital International

- on the US\$250 million leveraged acquisition of Biofarma Illac Sanayi ve Ticaret A.S., a leading Turkish generic pharmaceutical manufacturing company

Alpha Medical

- a leading CEE laboratory diagnostics operator and a Penta Investments portfolio company on the acquisition of a laboratory operator in Poland

Argus Capital

- on the acquisition of Polaris, a major Romanian pharmaceuticals company

BC Partners

- together with CMS Hasche Sigle, on the acquisition of Synlab and Futurelab, companies operating several medical laboratories in Germany and in the Czech Republic



Their expertise, their ability to manage a relationship, commercial capability, ability to cut through legal jargon - those are their strengths

Client feedback

Citi Venture Capital International

- on the ca US\$220 million acquisition of strategic stakes in Beymen Magazacilik A.S, the leading luxury retailer in Turkey, and Boyner Büyük Magazacilik A.S, the leading department store chain in Turkey

DBG Eastern Europe

- on the successful sale of Cenega N.V., one of the leading Central European publishing and distribution houses of computer games with subsidiaries in the Czech Republic, Slovakia and Poland to 1C Europe B.V.

Enterprise Investors

- on the management buy-out of Gamet, Poland's largest manufacturer of decorative furniture accessories, from TDA Capital Partners

GE Money

- on the sale of a 60% stake in Expander, Poland's leading financial consulting company, to Innova Capital

GMT Communications Partners

- on the financing of the pan-European acquisition of the construction information division of Springer Science and Business Media, the German publisher

Intel Capital

- on a number of investment transactions across Central and Eastern Europe

Merrill Lynch International

- on the structured acquisition of two target special purpose vehicles under the Pinnacle real estate investment project in Bulgaria, including advice on transaction structure, corporate analysis and financing

Mid Europa Partners

- on the acquisition of a strategic stake in Energy 21, a.s., the largest Czech-based independent developer and operator of solar power parks in CEE. It is one of the biggest investments into solar power parks in the Czech Republic to date
- on the due diligence regarding the acquisition of RADIOKOMUNIKACE a.s., the dominant radio and TV broadcasting operator and the second largest fixed-line operator in terms of client numbers in the Czech Republic

Oresa Ventures

- on the management buy-out of the Trinity companies in Poland and Romania
- on the buy-out of PLOH, a leading Polish vending business

Societe Generale Asset Management

- in connection with an acquisition in the retail sector in Poland

A private equity arm of VTB Bank

- on a US\$150 million investment to acquire 19.90% of Otkritie Financial Corporation, a Russian investment bank

Unicredit Bank

- the mandated lead arranger on the senior and mezzanine financing of Mid Europa Partners' acquisition of Serbia Broadband, Serbia's largest cable TV operator. It was the first leveraged buyout project in Serbia

Unicredit Bank Austria, BNP Paribas, ING Bank and WestLB

- on the financing of the acquisition of UPC Slovenia by Mid Europa Partners from Liberty Global, Inc



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Chambers & Partners

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Further information about the firm can be found at www.cms-cmck.com

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